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# ENGINEERING SEMINAR ON PROGRAM MANAGEMENT

## AGENDA

Monday, 18 October 1982

0915 - 0930	Arrival and Check-in	
0930 - 0945	Registration and Receive Course Material	
1000 - 1015	Welcome by Site Director	
1015 - 1030	Break	
1030 - 1130	Background	
1130 - 1230	The COTR - His Role and His Attributes	COTR <span style="display: inline-block; vertical-align: middle;"> <div style="display: inline-block; vertical-align: middle;">Internal</div> <div style="display: inline-block; vertical-align: middle;">Responsibilities</div> </span>
1230 - 1330	Lunch	
1330 - 1430	The COTR in Action	
1430 - 1445	Break	
1445 - 1545	The "Should Cost" Problem	
1545 - 1700	Lecture - Respective Roles of the Contracting Officer vs. Contracting Officer's Technical Representative	
1700 - 1800	Social Hour	
1800 - 1900	Dinner	
1900 - End	Case Study/Guest Lecturer	

Tuesday, 19 October 1982

0845 - 0945	Software and Hardware	<div style="display: inline-block; vertical-align: middle;"> <div style="display: inline-block; vertical-align: middle;">Industry</div> <div style="display: inline-block; vertical-align: middle;">Motivation</div> <div style="display: inline-block; vertical-align: middle;">and</div> <div style="display: inline-block; vertical-align: middle;">the</div> <div style="display: inline-block; vertical-align: middle;">COTR</div> <div style="display: inline-block; vertical-align: middle;">Interface</div> </div>
0945 - 1000	Break	
1000 - 1100	Industrial Resource - Organization	
1100 - 1115	Break	
1115 - 1230	Learning Exercise	
1230 - 1330	Lunch	
1330 - 1430	The Marketing Function and Industry's Bidding Resource	
1430 - 1445	Break	
1445 - 1600	The Acquisition and The Small COTRs	
1600 - 1645	Summary Presentation by C/PMS/DDS&T	
1645 - 1745	Social Hour	
1745 - 1900	Dinner	
1900 - End	Guest Lecturer	

ENGINEERING SEMINAR ON PROGRAM MANAGEMENT

AGENDA (Cont'd)

Wednesday, 20 October 1982

0845 - 1000	Panel or Individual Presentation of Student Cases
1000 - 1015	Break
1015 - 1130	Panel or Individual Presentation of Student Cases
1130 - 1300	Pack Out and Lunch
1300 - 1400	Summary, Test and Critique